

**II Ibero-American Congress of International Business Law
“360° of international sales of goods”
-CISG 35th anniversary -
(Bogotá D.C., Colombia)**

DAY 1: October 19th 2015 (Externado University, Theater, Block A)

8:00 a.m.	Registration opens	
9:00 – 9:30	WELCOME ADDRESSES	<i>Ministry for Foreign Affairs Juan Carlos Henao, Rector, Externado University Ingeborg Schwenzler, Chair CISG AC</i>
9:00 – 10:30	CONFORMITY OF GOODS	<i>CHAIR: RAFAEL BERNAL</i>
	GENERAL ASPECTS	<i>Ingeborg Schwenzler (CISG AC)</i>
	INTELLECTUAL PROPERTY	<i>Wilson Ríos</i>
	INTERNATIONAL STANDARDS AND ITS IMPACT ON THE CONFORMITY OF GOODS	<i>Maximiliano Rodríguez</i>
	BUYERS BURDEN	<i>Eric Bergsten (CISG AC)</i>
10:30 – 11:00	COFFEE BREAK	
11:00 – 12:30	BREACH OF CONTRACT	<i>CHAIR: JOSÉ FELIX CHAMIÉ</i>
	OBLIGATIONS AND RIGHTS OF THE PARTIES: COMMON LAW PERSPECTIVE	<i>Jan Kleinheisterkamp (CISG AC)</i>
	OBLIGATIONS AND RIGHTS OF THE PARTIES: COLOMBIAN AND LATIN AMERICAN PERSPECTIVE	<i>Luis Ramón Garcés</i>
	RAMIFICATIONS OF THE RIGHT TO SPECIFIC PERFORMANCE	<i>Hiroo Sono (CISG AC)</i>
	INTERNATIONAL SALES AND DOMESTIC LIMITATION PERIODS IN LATIN AMERICA	<i>Ulrich Schroeter (CISG AC) (to be confirmed)</i>
12:30 – 2:00	LUNCH	

**II Ibero-American Congress of International Business Law
“360° of international sales of goods”
-CISG 35th anniversary -
(Bogotá D.C., Colombia)**

	DAMAGES	CHAIR: EDGAR CORTÉS
	SALES OF GOODS IN REPLACEMENT	Fernando Silva
2:00 – 3:30	REQUIREMENTS TO CLAIM DAMAGES (LIMITATIONS)	John Gotanda (CISG AC)
	LIMITATION OF LIABILITY CLAUSES	Lauro Gama (CISG AC)
	LIMITATION OF THE CLAIM OF DAMAGES (ART. 77, MITIGATING THE LOSS)	Jorge Oviedo Albán
3:30 – 4:00	COFFEE BREAK	
	CISG PROSPECTIVE	CHAIR: HERNÁN CORRAL (CHILE)
	INTERPRETATION AND THE LATIN AMERICAN PRINCIPLES OF CONTRACTS	Pilar Perales Viscasillas (CISG AC)
4:00 – 5:30	SET-OFF AND THE CISG: A LATIN-AMERICAN APPROACH	Hernando Parra Nieto
	CISG AND INTERNATIONAL GOVERNMENT PROCUREMENT OF GOODS	Cesar Pereira (Brazil)
	APPLYING THE CISG TO THE CHOICE OF FORUM CLAUSES	Adriana Castro Pinzón
7:00 – 9:00	CONFERENCE DINNER*	
	Additional cost. Registry and payment before 3-Oct- 2015	

**II Ibero-American Congress of International Business Law
“360° of international sales of goods”
-CISG 35th anniversary -
(Bogotá D.C., Colombia)**

DAY 2: 20 October 2015 (Externado University, Theater, Block A)		
8:30 a.m.	Registration opens	
9:00 – 10:30	PRINCIPLES OF INTERNATIONAL COMMERCIAL CONTRACTS	CHAIR: JAVIER RODRÍGUEZ
	PRINCIPLES TO FILL GAPS	Pedro Mendoza Montano (Guatemala)
	UNIDROIT PRINCIPLES AS A MODEL	Angelo Estrella Faria, UNIDROIT
	ELECTRONIC COMMUNICATIONS IN INTERNATIONAL CONTRACTS	Eric Rincón Cárdenas
	UNIDROIT PRINCIPLES AND REGIONAL HARMONIZATION: LATIN AMERICA	Martha Neme
10:30 – 11:00	COFFEE BREAK	
11:00 – 12:30	MEANS OF PAYMENT AND SECURITIES	CHAIR: SERGIO RODRIGUEZ AZUERO
	STAND BY GARANTIES	Edgardo Muñoz (México)
	SECURED TRANSACTIONS: MODEL FOR THE ISG?	Adriana Zapata
	INTERNATIONAL MEANS OF PAYMENT	Luis Humberto Ustáriz
	ELECTRONIC PAYMENTS	Gilberto Martins de Almeida (Brazil)
12:30– 2:00	LUNCH	
2:00 -3:30	CISG IN CONTEXT	CHAIR: INGEBORG SCHWENZER (CISG AC)
	LOGISTICS FOR CISG: LATIN AMERICAN PERSPECTIVE	Javier Franco
	CISG AND THE CONVENTION ON THE USE OF ELECTRONIC COMMUNICATIONS IN INTERNATIONAL CONTRACTS	Sieg Eiselen (CISG AC)
	THE CISG AT 35: ITS ASSESMENT AS A TREATY AND AS A LEGISLATIVE MODEL	Luca Castellani, UNCITRAL
	MULTIMODAL TRANSPORT: PERFORMANCE OF THE CISG	Andrés Reyes Torres
3:30 – 4:00	COFFEE BREAK	
3:30 – 4:00	(WINING PAPER OR YOUNG RESEARCHERS' PANEL)	
4:00 – 5:00	CLOSING SPEECHES: UNIFICATION OF INTERNATIONAL TRADE LAW: CHALLENGES FOR IBEROAMERICAN COUNTRIES	Ministry of Commerce, Industry and Tourism Ministry of Justice
5:00 – 5:30	Certificates	